

4.0 Price Sheets

Outboard Engine / Motor

See Manufacturer's Price Sheets for prices by model.

Quantity Discounts: Additional discounts will apply to net delivered prices for delivery of large single orders to one location as stated by Contractor.

<u>120-440-400</u>		<u>Propeller Driven</u>	
<u>Brand</u>		<u>% Discount Range</u>	<u>Contractor</u>
Evinrude		31 %	BRP US Inc.
Honda		15 - 35.87 %	Central Florida Yamaha
Quantity Discount:		5 or more, 1 % Additional Discount	
Johnson		31 %	BRP US Inc.
Mercury		35.44 - 45.07 %	Mercury Marine
Yamaha		30.485 %	Central Florida Yamaha
Quantity Discount:		5 or more, 1 % Additional Discount	
<u>120-440-410</u>		<u>Jet Drive</u>	
<u>Brand</u>		<u>% Discount Range</u>	<u>Contractor</u>
Honda		32 %	Central Florida Yamaha
Quantity Discount:		5 or more, 1 % Additional Discount	
Mercury		43.27 - 45.97 %	Mercury Marine
Yamaha		30.485 %	Central Florida Yamaha
Quantity Discount:		5 or more, 1 % Additional Discount	

Parts, Accessories and Attachments

Brand	% Discount Range	Contractor
Evinrude	0 - 70 %	BRP US Inc.
Honda	10 - 75 %	Central Florida Yamaha
Johnson	0 - 70 %	BRP US Inc.
Mercury	0 - 50 % Parts 30 - 40 % Accessories & Attachments	Mercury Marine
Yamaha	10 - 75 %	Central Florida Yamaha

Contractors agree to sell to the state all Parts, Accessories and Attachments carried by the Manufacturer at the % Discount Range off of their suggested list price in effect at the time of order placement. The percent discounts given are based on the particular Part, Accessory or Attachment category being ordered.

Warranty Coverage

Evinrude outboards have a Two Year (2) Limited Warranty.

Honda outboards have a One Year (1) Limited Warranty.

Johnson outboards have a Two Year (2) Limited Warranty.

Mercury outboards have a Two Year (2) Limited Warranty.

Yamaha outboards have a One Year (1) Limited Warranty.

(REV 12 MAY 2006)

<u>Evinrude</u>	<u>Contractor: BRP US Inc.</u>		
Model	MSRP	% Discount*	Contract Price
<u>E-TEC Outboards</u>			
E40DRLSD	\$5,803	31%	\$3,329
E40DELSLSD	\$5,834	31%	\$3,347
E40DPLSD	\$6,526	31%	\$3,744
E50DPLSD	\$7,388	31%	\$4,238
E60DPLSD	\$7,876	31%	\$4,518
E75DPLSD	\$8,943	31%	\$5,130
E90DPLSD	\$9,589	31%	\$5,501
E90DSLSD	\$9,724	31%	\$5,578
E90DPXSD	\$9,849	31%	\$5,650
E115DPLSD	\$10,653	31%	\$6,111
E115DSLSD	\$10,791	31%	\$6,191
E115DPXSD	\$10,939	31%	\$6,275
E150DPLSD	\$14,904	31%	\$8,189
E150DSLSD	\$15,035	31%	\$8,261
E150DHLSD	\$15,691	31%	\$8,621
E150DPXSD	\$15,179	31%	\$8,340
E150DCXSD	\$15,576	31%	\$8,558
E175DPLSD	\$16,463	31%	\$9,045
E175DSLSD	\$16,598	31%	\$9,119
E175DPXSD	\$16,753	31%	\$9,204
E175DCXSD	\$17,164	31%	\$9,430
E200DPLSD	\$17,915	31%	\$9,843
E200DSLSD	\$18,041	31%	\$9,913
E200DPXSD	\$18,166	31%	\$9,981
E200DCXSD	\$18,604	31%	\$10,222
E200DHLSD	\$19,713	31%	\$10,831
E200HSLSD	\$19,131	31%	\$10,511
E200DHXSD	\$19,256	31%	\$10,580

E200HCXSD	\$19,694	31%	\$10,821
E225DPLSD	\$19,824	31%	\$10,892
E225DPXSD	\$19,949	31%	\$10,961
E225DCXSD	\$20,386	31%	\$11,201
E225DPZSD	\$20,261	31%	\$11,132
E225DCZSD	\$20,699	31%	\$11,373
E225DHLSD	\$21,221	31%	\$11,660
E225DHXSD	\$21,346	31%	\$11,728
E250DPLSD	\$21,254	31%	\$11,678
E250DPXSD	\$21,379	31%	\$11,746
E250DCXSD	\$21,816	31%	\$11,987
E250DPZSD	\$21,691	31%	\$11,918
E250DCZSD	\$22,129	31%	\$12,158

* - Please Note: The Contract Price provided may be lower (larger discount) than the % Discount contracted.

GENERAL ENGINE INFORMATION		
Evinrude and Johnson 2005/2006 Model Letter Designations:		
<p>4 = Four Stroke Engine B = Blue Color Version C = Counter Rotation Gearcase w/ Power T&T D = E-TEC E = Electric Start F = Direct Fuel Injection H = H.O. Version, High Performance Gearcase L = 20" Shaft P = Power Trim & Tilt R = Rope Start w/ Tiller Steering S = Power T&T, White Color Version SO = Model Year 2005 SD = Model Year 2006 T = Tiller Steering X = 25" Shaft Z = 30" Shaft</p>	<p>Evinrude Examples:</p> <p>E50DPLSD</p> <p>E = Evinrude 50 = Horsepower D = E-TEC P = Power Trim & Tilt L = 20" Shaft SD = 2006 Model Year</p> <p>E150FSLSD</p> <p>E = Evinrude 150 = Horsepower F = Direct Fuel Injection S = Power T&T, White Color Version L = 20" Shaft SD = 2006 Model Year</p>	<p>Johnson Examples:</p> <p>J150PLSD</p> <p>J = Johnson 150 = Horsepower P = Power Trim & Tilt L = 20" Shaft SD = 2006 Model Year</p> <p>J6RL4SD</p> <p>J = Johnson 6 = Horsepower R = Rope Start w/ Tiller Steering L = 20" Shaft 4 = Four Stroke Engine SD = 2006 Model Year</p>

(REV 12 DEC 2005)

Honda

Contractor: Central Florida Yamaha

Model	MSRP	% Discount	Contract Price
<u>2 HP Models</u>			
BF2D6SHA	\$979	24.45%	\$739.63
BF2D6SCHA	\$1,050	24.45%	\$793.28
BF2D6LCHA	\$1,074	24.45%	\$811.41
BF2D6SCAB	\$779	24.45%	\$588.53

HONDA Outboard Model Code Reference Chart					
BF2 Models					
BF	2	D5	S	CH	A
Manufacturer	Horsepower	Model Year	Shaft Length	Steering System	Market
Honda	2	D1 - 2001	S - Short 15"	H - Throttle Grip	American
		D2 - 2002	L - Long 20"	C - Centrifugal Clutch	
		D3 - 2003			
		D4 - 2004			
		D5 - 2005			
		D6 - 2006			

5 HP Models

BF5A6SA	\$1,891	39.60%	\$1,142.16
BF5A6LA	\$1,931	39.60%	\$1,166.32

8 HP Models

BF8D6SHA	\$2,647	39.60%	\$1,598.79
BF8D6LHA	\$2,679	39.60%	\$1,618.12
BF8D6LHSA	\$2,997	39.60%	\$1,810.19
BFP8D6LHTA	\$3,553	39.60%	\$2,146.01
BFP8D6LHA	\$2,814	39.60%	\$1,699.66
BFP8D6XHSA	\$3,229	39.60%	\$1,950.32
BFP8D6LRTA	\$3,801	39.60%	\$2,295.80

9.9 HP Models

BF9.9D6SHA	\$2,973	39.60%	\$1,795.69
BF9.9D6LHA	\$3,004	39.60%	\$1,814.42

BF9.9D6SHSA	\$3,300	39.60%	\$1,993.20
BF9.9D6LHSA	\$3,331	39.60%	\$2,011.92
BF9.9D6LRA	\$3,646	39.60%	\$2,202.18
BFP9.9D6LHA	\$3,149	39.60%	\$1,902
BFP9.9D6XHA	\$3,229	39.60%	\$1,950.32
BFP9.9D6LHTA	\$3,857	39.60%	\$2,329.63
BFP9.9D6XHSA	\$3,561	39.60%	\$2,150.84
BFP9.9D6XHTA	\$3,943	39.60%	\$2,381.57
BFPD6LRA	\$3,727	39.60%	\$2,251.11
BFP9.9D6LRTA	\$4,023	39.60%	\$2,429.89
BFP9.9D6XRTA	\$4,127	39.60%	\$2,492.71

15 HP Models

BF15D6SHA	\$3,490	39.60%	\$2,107.96
BF15D6LHA	\$3,546	39.60%	\$2,141.78
BF15D6SHSA	\$3,809	39.60%	\$2,300.64
BF15D6LHSA	\$3,871	39.60%	\$2,338.08
BF15D6SHTA	\$4,190	39.60%	\$2,530.76
BF15D6LHTA	\$4,246	39.60%	\$2,564.58
BF15D6LRTA	\$4,333	39.60%	\$2,617.13
BFP15D6XHTA	\$4,460	39.60%	\$2,693.84
BFP15D6LRTA	\$4,469	39.60%	\$2,699.28
BFP15D6XRTA	\$4,656	39.60%	\$2,812.22

20 HP Models

BF20D6SHA	\$3,809	39.60%	\$2,300.64
BF20D6LHA	\$3,871	39.60%	\$2,338.08
BF20D6SHTA	\$4,516	39.60%	\$2,727.66
BF20D6LHTA	\$4,571	39.60%	\$2,760.88
BF20D6SRTA	\$4,704	39.60%	\$2,841.22
BF20D6LRTA	\$4,763	39.60%	\$2,876.85
BFP20D6LRTA	\$4,794	39.60%	\$2,895.58

**HONDA Outboard Model Code Reference Chart
BF5 - BF20 Models**

BF	P	20	D5	L	R	T	A
Manufacturer	Special Features	Horsepower	Model Year	Shaft Length	Steering System	Starter	Market
Honda	P - Power Thrust	5	D1 - 2001	S - Short 15"	H - Throttle Grip	S - Electric	American
		20	D2 - 2002	L - Long 20"	R - Remote Control	Blank - Pull	
		D3 - 2003	XL - Extra Long 25"	C - Centrifugal Clutch	T - Power Tilt & Electric Start		
		D4 - 2004					
		D5 - 2005					
		D6 - 2006					

25 HP Models

BF25D6SHA	\$4,873	36.18%	\$3,109.95
BF25D6LHA	\$4,904	36.18%	\$3,129.73
BF25D6SHGA	\$5,324	36.18%	\$3,397.78
BF25D6LHGA	\$5,355	36.18%	\$3,417.56
BF25D6LHTA	\$5,807	36.18%	\$3,706.03
BF25D6LRGA	\$5,130	36.18%	\$3,273.97
BF25D6LRTA	\$5,581	36.18%	\$3,561.79

30 HP Models

BF30D6LHA	\$5,295	37.34%	\$3,317.85
BF30D6LHGA	\$5,745	37.34%	\$3,599.82
BF30D6LHTA	\$6,196	37.34%	\$3,882.41
BF30D6SRTA	\$5,941	37.34%	\$3,722.63
BF30D6LRGA	\$5,520	37.34%	\$3,458.83
BF30D6LRTA	\$5,970	37.34%	\$3,740.80

40 HP Models

BF40A6LHA	\$5,834	38.18%	\$3,606.58
BF40A6LHTA	\$6,564	38.18%	\$4,057.86

BF40A6LRTA	\$6,345	38.18%	\$3,922.48
<u>50 HP Models</u>			
BF50A6LHTA	\$7,315	38.18%	\$4,522.13
BF50A6LRTA	\$7,095	38.18%	\$4,386.13
BF50A6XRTA	\$7,315	38.18%	\$4,522.13
BF50A6SRJA	\$6,360	38.18%	\$3,931.75
<u>75 HP Models</u>			
BF75A6LRTA	\$8,853	33.95%	\$5,847.41
BF75A6LHTA	\$9,288	33.95%	\$6,134.72
<u>90 HP Models</u>			
BF90A6LHTA	\$9,957	34.79%	\$6,492.96
BF90A6LRTA	\$9,526	34.79%	\$6,211.90
BF90A6XRTA	\$9,668	34.79%	\$6,304.50
BF90A6JRTA	\$8,039	34.79%	\$5,242.23
<u>115 HP Models</u>			
BF115A6LA	\$11,154	33.95%	\$7,367.22
BF115A6XA	\$11,306	33.95%	\$7,467.61
<u>135 HP Models</u>			
BF135A6LA	\$12,459	33.95%	\$8,229.17
BF135A6XA	\$12,594	33.95%	\$8,318.34
BF135A6XCA	\$12,997	33.95%	\$8,584.52
<u>150 HP Models</u>			
BF150A6LA	\$13,871	33.95%	\$9,161.80
BF150A6XA	\$14,003	33.95%	\$9,248.98
BF150A6XCA	\$14,401	33.95%	\$9,511.86
<u>200 HP Models</u>			
BF200A6LA	\$17,006	30.56%	\$11,808.97
BF200A6XA	\$17,073	30.56%	\$11,855.49
BF200A6XCA	\$17,618	30.56%	\$12,233.94
<u>225 HP Models</u>			
BF225A6LA	\$18,216	30.56%	\$12,649.19
BF225A6XA	\$18,289	30.56%	\$12,699.88
BF225A6XXA	\$18,557	30.56%	\$12,885.98
BF225A6XCA	\$18,832	30.56%	\$13,076.94
BF225A6XXCA	\$19,106	30.56%	\$13,267.21

**HONDA Outboard Model Code Reference Chart
BF25 - BF225 Models**

BF	25	A5	L	R	T	A
Manufacturer	Horsepower	Model Year	Shaft Length	Steering System	Tilt & Trim	Market
Honda	25	AX - 1999	S - Short 15"	R - Remote Control	T - Tilt & Trim	American
	30	AY - 2000	L - Long 20"	H - Tiller Handle	Blank - Manual Tilt	
	200	A1 - 2001	X - Extra Long 25"		J - Jet	
	225	A2 - 2002	XX - Extra Extra Long 30"			
		A3 - 2003				
		A4 - 2004				
		A5 - 2005				
	A6 - 2006					

(REV 12 MAY 2006)

<u>Johnson</u>	Contractor: <u>BRP US Inc.</u>		
Model	MSRP	% Discount*	Contract Price
<u>Carbureted Outboards</u>			
J3RSD	\$995	31%	\$643
J10RSD	\$2,492	31%	\$1,611
J10RLSD	\$2,519	31%	\$1,628
J15RSD	\$2,758	31%	\$1,782
J15RLSD	\$2,784	31%	\$1,799
<u>Four-Stroke Outboards</u>			
J4R4SD	\$1,519	31%	\$982
J4RL4SD	\$1,532	31%	\$990
J6R4SD	\$2,055	31%	\$1,329
J6RL4SD	\$2,069	31%	\$1,337
J10R4SD	\$2,627	31%	\$1,698
J10RL4SD	\$2,652	31%	\$1,714
J10TE4SD	\$2,959	31%	\$1,913
J10TEL4SD	\$3,162	31%	\$2,044
J10TBL4SD	\$3,162	31%	\$2,044
J10EL4SD	\$2,961	31%	\$1,914
J15R4SD	\$2,993	31%	\$1,935
J15RL4SD	\$3,019	31%	\$1,952
J15TE4SD	\$3,264	31%	\$2,110
J15TEL4SD	\$3,290	31%	\$2,126
J30TEL4SD	\$5,245	31%	\$3,391
J30PL4SD	\$5,862	31%	\$3,789

* - Please Note: The Contract Price provided may be lower (larger discount) than the % Discount contracted.

GENERAL ENGINE INFORMATION

Evinrude and Johnson 2005/2006 Model Letter Designations:

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(REV 12 DEC 2005)

<u>Mercury</u> Model	Contractor: <u>Mercury Marine</u> MSRP	% Discount	Contract Price
4-Stroke			
4M 4-STROKE	\$1,337	42.71%	\$766
4ML 4-STROKE	\$1,349	40.03%	\$809
5M 4-STROKE	\$1,552	42.72%	\$889
5ML 4-STROKE	\$1,563	41.78%	\$910
6M 4-STROKE	\$1,779	41.82%	\$1,035
6ML 4-STROKE	\$1,790	40.89%	\$1,058
8M 4-STROKE	\$1,926	38.16%	\$1,191
8ML 4-STROKE	\$1,949	38.17%	\$1,205
8EH 4-STROKE	\$2,289	38.18%	\$1,415
8ELH 4-STROKE	\$2,311	38.17%	\$1,429
9.9M 4-STROKE	\$2,164	38.17%	\$1,338
9.9ML 4-STROKE	\$2,187	40.01%	\$1,312
9.9MXL 4-STROKE	\$2,311	41.45%	\$1,353
9.9EH 4-STROKE	\$2,527	40.01%	\$1,516
9.9ELH 4-STROKE	\$2,550	40%	\$1,530
9.9EL 4-STROKE	\$2,538	38.18%	\$1,569
9.9ML 4-STROKE BIG FT	\$2,334	38.17%	\$1,443
9.9MXL 4-STROKE BIG FT	\$2,402	38.18%	\$1,485
9.9EL 4-STROKE BIG FT	\$2,685	38.17%	\$1,660
9.9ELH 4-STROKE BIG FT	\$2,696	38.17%	\$1,667
9.9EXLH 4-STROKE BIG FT	\$2,764	38.17%	\$1,709
9.9ELHPT 4-STROKE BIG FT	\$2,969	38.19%	\$1,835
9.9ELPT 4-STROKE BIG FT	\$2,980	38.19%	\$1,842
9.9EXLPT 4-STROKE BIG FT	\$3,048	38.19%	\$1,884
15M 4-STROKE	\$2,424	38.16%	\$1,499
15ML 4-STROKE	\$2,448	38.19%	\$1,513
15E 4-STROKE	\$2,798	38.17%	\$1,730
15EL 4-STROKE	\$2,822	38.20%	\$1,744
15EH 4-STROKE	\$2,809	38.16%	\$1,737
15ELH 4-STROKE	\$2,833	38.19%	\$1,751
15ML 4-STROKE BIG FT	\$2,595	38.19%	\$1,604
15EL 4-STROKE BIG FT	\$2,980	38.19%	\$1,842
25M 4 Stroke EFI	\$3,330	36.37%	\$2,119
25ML 4 Stroke EFI	\$3,345	36.32%	\$2,130
25EH 4 Stroke EFI	\$3,725	38.20%	\$2,302
25E 4 Stroke EFI	\$3,715	38.22%	\$2,295
25EL 4 Stroke EFI	\$3,730	38.20%	\$2,305
25ELH 4 Stroke EFI	\$3,740	38.18%	\$2,312
25ELHPT 4 Stroke EFI	\$4,125	38.18%	\$2,550
25ELPT 4 Stroke EFI	\$4,115	38.20%	\$2,543
30M 4 Stroke EFI	\$4,285	38.20%	\$2,648

30ML 4 Stroke EFI	\$4,300	38.19%	\$2,658
30EL 4 Stroke EFI	\$4,685	38.19%	\$2,896
30ELH 4 Stroke EFI	\$4,695	38.17%	\$2,903
30ELPT 4 Stroke EFI	\$5,070	38.19%	\$3,134
30ELHPT 4 Stroke EFI	\$5,080	38.17%	\$3,141
40M 4-STROKE	\$4,476	39.10%	\$2,726
40ML 4-STROKE	\$4,509	39.08%	\$2,747
40E 4-STR EFI	\$4,861	39.09%	\$2,961
40EL 4-STR EFI	\$4,895	39.08%	\$2,982
40ELH 4-STR EFI	\$4,996	39.07%	\$3,044
40ELPT 4-STR EFI	\$5,496	39.08%	\$3,348
40ELHPT 4-STR EFI	\$5,733	39.09%	\$3,492
40ELPT 4-STR B.F. EFI	\$6,005	39.08%	\$3,658
50ELPT 4-STR EFI	\$6,243	39.08%	\$3,803
50ELHPT 4-STR EFI	\$6,413	39.08%	\$3,907
50ELPT 4-STR B.F. EFI	\$6,402	39.08%	\$3,900
60ELPT 4-STR EFI	\$6,798	39.08%	\$4,141
60ELHPT 4-STR EFI	\$6,956	40.90%	\$4,111
60ELPT 4-STR B.F. EFI	\$6,991	39.08%	\$4,259
75ELPT 4 Stroke EFI	\$7,820	37.25%	\$4,907
90ELPT 4 Stroke EFI	\$8,475	37.25%	\$5,318
90EXLPT 4 Stroke EFI	\$8,510	37.26%	\$5,339
115ELPT 4-STROKE EFI	\$9,246	39.09%	\$5,632
115ELPT 4-STROKE EFI SW	\$9,348	38.18%	\$5,779
115EXLPT 4-STR EFI SW	\$9,381	38.17%	\$5,800
225XL 4-STROKE EFI	\$16,927	35.44%	\$10,928
225CXL 4-STROKE EFI	\$17,267	35.44%	\$11,148
225XXL 4-STROKE EFI	\$17,256	35.44%	\$11,140
225CXXL 4-STROKE EFI	\$17,585	35.44%	\$11,353
Verado			
135L Verado	\$11,955	29.75%	\$8,398
135XL Verado	\$12,075	29.77%	\$8,480
135CXL Verado	\$12,425	29.76%	\$8,727
150L Verado	\$12,650	29.76%	\$8,885
150XL Verado	\$12,765	29.76%	\$8,966
150CXL Verado	\$13,120	29.77%	\$9,214

175L Verado	\$14,170	29.77%	\$9,951
175XL Verado	\$14,285	29.77%	\$10,033
175CXL Verado	\$14,635	29.76%	\$10,280
200L VERADO	\$16,372	39.08%	\$9,974
200XL VERADO	\$16,486	39.08%	\$10,043
200CXL VERADO	\$16,826	39.08%	\$10,250
225L VERADO	\$17,222	39.08%	\$10,492
225XL VERADO	\$17,335	39.08%	\$10,560
225CXL VERADO	\$17,675	39.08%	\$10,768
225XXL VERADO	\$17,619	39.08%	\$10,733
225CXXL VERADO	\$17,936	39.08%	\$10,927
250L VERADO	\$18,469	39.08%	\$11,251
250XL VERADO	\$18,587	39.08%	\$11,323
250CXL VERADO	\$18,938	39.08%	\$11,537
250XXL VERADO	\$18,880	39.08%	\$11,502
250CXXL VERADO	\$19,208	39.08%	\$11,702
275L VERADO	\$19,642	39.08%	\$11,966
275XL VERADO	\$19,759	39.08%	\$12,037
275CXL VERADO	\$20,111	39.08%	\$12,252
275XXL VERADO	\$20,053	39.08%	\$12,216
275CXXL VERADO	\$20,381	39.08%	\$12,416
<u>Optimax</u>			
75ELPT OPTIMAX	\$7,407	43.35%	\$4,196
90ELPT OPTIMAX SALTWATER	\$7,972	43.35%	\$4,516
90EXLPT OPTIMAX SALTWATER	\$8,073	43.35%	\$4,573
115ELPT OPTIMAX SALTWATER	\$8,547	43.36%	\$4,841
115EXLPT OPTIMAX SALTWATER	\$8,637	43.36%	\$4,892
135L OPTIMAX SALTWATER	\$11,275	43.35%	\$6,387
135XL OPTIMAX SALTWATER	\$11,275	43.35%	\$6,387
135CXL OPTIMAX SALTWATER	\$11,625	43.35%	\$6,586
150L OPTIMAX SALTWATER	\$11,952	37.88%	\$7,425
150XL OPTIMAX SALTWATER	\$11,952	37.88%	\$7,425
150CXL OPTIMAX SALTWATER	\$12,256	37.87%	\$7,615
175L OPTIMAX	\$13,270	40.61%	\$7,881
175XL OPTIMAX SALTWATER	\$13,384	40.61%	\$7,949

175CXL OPTIMAX SALTWATER	\$13,710	40.61%	\$8,142
200L OPTIMAX	\$14,455	43.35%	\$8,189
200XL OPTIMAX SALTWATER	\$14,567	43.35%	\$8,252
200CXL OPTIMAX SALTWATER	\$14,917	43.35%	\$8,450
200L DTS OPTIMAX	\$15,571	43.35%	\$8,821
200XL DTS OPTIMAX SALTWATER	\$15,684	43.35%	\$8,885
200CXL DTS OPTIMAX SALTWATER	\$16,022	43.35%	\$9,076
225L OPTIMAX	\$15,525	43.35%	\$8,795
225XL OPTIMAX SALTWATER	\$15,639	43.35%	\$8,859
225CXL OPTIMAX SALTWATER	\$15,989	43.35%	\$9,058
225XXL OPTIMAX SALTWATER	\$15,920	42.44%	\$9,164
225CXXL OPTIMAX SALTWATER	\$16,247	42.44%	\$9,352
225L DTS OPTIMAX	\$16,800	43.35%	\$9,517
225XL DTS OPTIMAX SALTWATER	\$16,913	43.35%	\$9,581
225CXL DTS OPTIMAX SALTWATER	\$17,262	43.35%	\$9,779
225XXL DTS OPTIMAX SALTWATER	\$17,206	43.35%	\$9,747
225CXXL DTS OPTIMAX SALTWATER	\$17,522	43.35%	\$9,926
250XS XL	\$17,450	22.55%	\$13,515
250XS CXL	\$17,675	22.57%	\$13,685
250XS XXL	\$17,905	22.62%	\$13,855
250XS CXXL	\$18,130	22.64%	\$14,025
Multi-Fuel			
3.0 XL JP Optimax	\$24,848	43.78%	\$13,969
3.0 CXL JP Optimax	\$24,894	43.78%	\$13,995
3.0 XXL JP Optimax	\$25,090	43.78%	\$14,105
3.0 CXXL JP Optimax	\$25,466	43.78%	\$14,316.

Mercury Model Description Key	
M - MANUAL START	C - COUNTER ROTATION
L - LONG SHAFT (20")	O - OIL INJECTION
XL - EXTRA LONG SHAFT (25")	E - ELECTRIC START
XXL - EXTRA-EXTRA LONG SHAFT (30")	EFI - ELECTRONIC FUEL INJECTION
H - TILLER HANDLE CONTROL & STEERING	OPTIMAX - EPA CERTIFIED LOW EMISSIONS
PT - POWER TRIM & TILT	VERADO - SUPER CHARGED 4-STROKE

DTS - DIGITAL THROTTLE & SHIFT	
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STANDARD PRODUCT FEATURES PLUS SPECIAL PRODUCT NOTES:

Standard plastic propeller on the 2.5M and 3.3M.

Standard aluminum propeller on 4 thru 25 hp models.

No propellers are included on 30 thru 275 hp models.

A 3.2 gallon remote fuel tank is included with 5 hp 2-stroke outboards and 5 thru 15 hp 4-stroke outboards.

A 6.6 gallon remote fuel tank is included with 15 and 25hp 2-stroke outboards and 25hp 4-stroke outboards.

A 8 foot fuel line is included with 5 thru 115 hp models. 135 hp and above models do not include a fuel line.

Oil injection is standard on all electric start 40 thru 200 hp carb or EFI 2-stroke outboards.

Tiller handle control is standard on all manual start models & H models.

Remote oil tanks are not included with 135 thru 225 hp 2-stroke outboards.

Remote controls, throttle/shift cables, wiring harnesses, instrumentation, steering system components plus other necessary rigging accessories are **not** included in this government pricing. All of these parts are extra cost items.

Standard government warranty is 2 years parts & labor plus 3 years corrosion failure protection, with the exception of our 225 EFI and Verado 4-stroke engines which have 3 years parts & labor plus 3 years corrosion failure protection.

Verado engines are considered a marine propulsion system. This system includes the outboard motor, the digital throttle/shift (DTS) remote control along with necessary rigging parts plus the special power steering components for Verado engines. The DTS remote control, power steering and necessary rigging parts/accessories are extra cost items not included in stated pricing.

DTS Optimax engines do not include the DTS remote control and necessary rigging parts. These are extra cost items.

All DTS Optimax and Verado engines can only be shipped to dealers, boat builders or government agencies that are certified by Mercury Marine to do DTS and Verado installations.

(REV 12 DEC 2005)

<u>Yamaha</u> Model	Contractor: <u>Central Florida Yamaha</u> MSRP	% Discount	Contract Price
<u>Two Stroke Models</u>			
8MSH	\$2,060	30.485%	\$1,432.01
9.9MSH	\$2,600	30.485%	\$1,807.39
15MSH	\$2,800	30.485%	\$1,946.42
25MSH	\$3,080	30.485%	\$2,141.06
25MLH	\$3,110	30.485%	\$2,161.92
25ESH	\$3,440	30.485%	\$2,391.32
25ELR	\$3,270	30.485%	\$2,273.14
50TLR	\$4,890	30.485%	\$3,399.28
70TLR	\$6,510	30.485%	\$4,525.43
90TLR	\$7,020	30.485%	\$4,879.95
115TLR	\$9,000	30.485%	\$6,256.35
V150TLR	\$10,540	30.485%	\$7,326.88
150TXR	\$10,540	30.485%	\$7,326.88
<u>HPDI Two Stroke Models</u>			
VZ150TLR	\$14,050	30.485%	\$9,766.86
VZ175TLR	\$14,900	30.485%	\$10,357.74
VZ200TLR	\$16,100	30.485%	\$11,191.92
Z200TXR	\$14,900	30.485%	\$10,357.74
LZ200TXR	\$15,500	30.485%	\$10,774.83
VZ225TLR	\$17,390	30.485%	\$12,088.66
VZ250TLR	\$18,510	30.485%	\$12,867.23
VZ300TLR	\$19,700	30.485%	\$13,694.46
Z300TXR	\$19,700	30.485%	\$13,694.46
LZ300TXR	\$20,300	30.485%	\$14,111.55
Z300TUR	\$20,100	30.485%	\$13,972.52
LZ300TUR	\$20,700	30.485%	\$14,389.61
<u>Four Stroke Jet Drive Models</u>			
F40MJH	\$5,870	30.485%	\$4,080.53
F40EJR	\$6,320	30.485%	\$4,393.35
F60TJR	\$8,240	30.485%	\$5,728.04
F90TJR	\$10,030	30.485%	\$6,972.35
F115TJR	\$11,470	30.485%	\$7,973.37
<u>Four Stroke Models</u>			
F2.5MSH	\$1,000	30.485%	\$ 695.15

F4MSH	\$1,370	30.485%	\$ 952.36
F4MLH	\$1,390	30.485%	\$ 966.26
F6MSH	\$2,190	30.485%	\$1,522.38
F6MLH	\$2,200	30.485%	\$1,529.33
F8MSH	\$2,310	30.485%	\$1,605.80
F8MLH	\$2,340	30.485%	\$1,626.65
T8ELH	\$2,740	30.485%	\$1,904.71
T8PLH	\$3,080	30.485%	\$2,141.06
T8PLR	\$3,080	30.485%	\$2,141.06
T8EXH	\$2,770	30.485%	\$1,925.57
T8PXH	\$3,110	30.485%	\$2,161.92
T8PXR	\$3,110	30.485%	\$2,161.92
F9.9MSH2	\$2,650	30.485%	\$1,842.15
F9.9MLH2	\$2,650	30.485%	\$1,842.15
F9.9ELR2	\$2,990	30.485%	\$2,078.50
T9.9ELH2	\$3,160	30.485%	\$2,196.67
T9.9ELR2	\$3,160	30.485%	\$2,196.67
T9.9EXH2	\$3,200	30.485%	\$2,224.48
F15MSH	\$3,000	30.485%	\$2,085.45
F15MLH	\$3,020	30.485%	\$2,099.35
F15ESH	\$3,270	30.485%	\$2,273.14
F15ELH	\$3,290	30.485%	\$2,287.04
F15PLH	\$3,700	30.485%	\$2,572.06
F15PLR	\$3,700	30.485%	\$2,572.06
F25ESH	\$4,180	30.485%	\$2,905.73
F25ELH	\$4,210	30.485%	\$2,926.58
F25TLR	\$4,650	30.485%	\$3,232.45
T25TLR	\$4,830	30.485%	\$3,357.57
F40MLH	\$5,530	30.485%	\$3,844.18
F40TLR	\$6,200	30.485%	\$4,309.93
F50TLR	\$6,970	30.485%	\$4,845.20
T50TLR	\$7,150	30.485%	\$4,970.32
F60TLR	\$7,510	30.485%	\$5,220.58
T60TLR	\$7,690	30.485%	\$5,345.70
F75TLR	\$8,620	30.485%	\$5,992.19
F90TLR	\$9,210	30.485%	\$6,402.33

F90TXR	\$9,270	30.485%	\$6,444.04
F115TLR	\$10,300	30.485%	\$7,160.05
F115TXR	\$10,370	30.485%	\$7,208.71
LF115TXR	\$10,840	30.485%	\$7,535.43
F150TLR	\$13,790	30.485%	\$9,586.12
F150TXR	\$13,870	30.485%	\$9,641.73
LF150TXR	\$14,410	30.485%	\$10,017.11
F200TXR	\$18,240	30.485%	\$12,679.54
LF200TXR	\$18,850	30.485%	\$13,103.58
F225TXR	\$19,470	30.485%	\$13,534.57
LF225TXR	\$20,090	30.485%	\$13,965.56
F250TXR	\$20,090	30.485%	\$13,965.56
LF250TXR	\$20,790	30.485%	\$14,452.17
F250TUR	\$20,490	30.485%	\$14,243.62
LF250TUR	\$21,200	30.485%	\$14,737.18

Yamaha Outboard Model Code Reference Chart						
V	Z	150	T	L	R	D
Model Description	Fuel Induction	Prop Shaft Horsepower	Starting Method Power Trim and Tilt	Shaft Length	Control Method	Model Year
B = Inshore Series	F = Four Stroke	Example: 6	T = Power Trim and Tilt Model with Electric Start	S = 15" L = 20"	R = Remote Control	D = 2005 C = 2004
C = C Series	X = OX66 Advanced Fuel Injection	9.9	P = Power Tilt with Electric Start	X = 25" U = 30"	H = Tiller Handle	B = 2003 A = 2002
D = Twin Rotating Propellers	Z = HPDI (High Pressure Direct Injection)	200	E = Manual Tilt with Electric Start	J = Jet Drive Unit		Z = 2001 Y = 2000
E = Enduro Series		250	M = Manual Tilt with Manual Start			X = 1999
F = Four Stroke						
L = Counter						

<p>Rotation</p> <p>P = Pro Series</p> <p>S = Saltwater Series</p> <p>T = High Thrust</p> <p>V = VMAX Series</p> <p>Z = HPDI (High Pressure Direct Injection)</p>						
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